

# TRANSACTION ADVISORY SERVICES

# DUE DILIGENCE SERVICES

DO YOUR DUE DILIGENCE **ON DUE DILIGENCE.**

We understand due diligence isn't always fun or easy, unless you're a true M&A nerd like our team of Transaction Advisors. We approach diligence in ways you haven't seen before.

From pre-close financial due diligence to post-close outsourced CFO support, we've got everything you need and maybe a few things you haven't thought of yet for your next transaction.

*When it comes to doing due diligence right, look no further than Sikich Transaction Advisory.*

## FINANCIAL DUE DILIGENCE

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Buyers and sellers alike leverage our detailed findings and interpretations to gain clarity around business drivers, risks, returns and profitability. For financial due diligence you can feel good about, you're going to want Sikich looking under the hood.

### BUY-SIDE QofE

We utilize the full might of our senior resources, placing numbers under the microscope to uncover the good, the bad and especially the ugly. Before buying a company, we'll provide an investigative analysis of:

- Key findings and industry-specific risks
- Key business drivers, such as financial projections, operating results (non-recurring and/or unusual items), cash flow generation and working capital

### SELL-SIDE QofE

Surprises are deal breakers and the last thing you want during any sales transaction. We'll simplify the process and score major points with buyers by:

- Identifying and addressing financial and tax risks before buyers are involved
- Minimizing client interruptions or surprises
- Creating a well-positioned transaction
- Assisting in discussions with both internal and external parties
- Generating an airtight report with supporting documentation

### TAX DUE DILIGENCE AND STRUCTURING

How entities are structured have a direct impact on the success of your transaction. We'll work with you to analyze the tax situation at hand and determine which structuring options drive the most value.

- Modeling and tax benefit analysis
- Tax planning for "step ups"
- Post-acquisition integration or optimization
- Transaction cost analysis

### OTHER CONSULTING

Consider our senior-level pros your trusted guides through all things transaction-related. We'll turn numbers into knowledge and bring the future into focus so you can make decisions with confidence. We provide deep expertise and financial consulting on:

- Carve-outs
- Tuck-ins
- Mergers
- Dispositions



## IT DUE DILIGENCE

Avoid unexpected costs, legal headaches or brand reputation nightmares by performing proper IT due diligence before buying or selling. Work with our experts to make sure you're acquiring a portfolio company that fits your firm's risk appetite, meets your IT standards, and, most importantly, builds your bottom line.

Our IT diligence incorporates both traditional Information Technology and Information Security components, so you don't have to worry about the difference between the two. From assessing IT best practices to reviewing and validating data privacy compliance, your IT diligence needs are covered.

### NETWORK DESIGN AND MANAGEMENT

Keep your data defenses shored up with our network security team. We'll put in place protective measures around your systems so you can operate without disruption from attackers that target unsecure systems. Let us fend off the dangers and free up your internal resources so you can focus on the tasks at-hand.

### RISK, DATA SECURITY AND BUSINESS CONTINUITY

The last thing you want to acquire is someone else's data breach. Our cybersecurity team will evaluate the maturity of the information security program from top to bottom, including assessing risks, enumerating vulnerabilities, identifying compliance gaps and evaluating data protection and business continuity controls.

### DATA DILIGENCE

Get a major leg up on your competition by performing data diligence. We'll take a methodical approach to providing a valuation on a company's data and data-related capabilities, potentially increasing the value of the transaction.

## WE'RE NOT YOUR AVERAGE SERVICE PROVIDER

Sikich LLC is a professional services firm specializing in accounting, technology and advisory services. While some of our team members are recovering auditors and techies by trade, our Transaction Advisory team brings the entire firm's capabilities together to help you maximize your investments. But you should know upfront, once you partner with us, you won't want to deal without us.

## OUR EXPERTS



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*Sikich currently practices in an alternative practice structure in accordance with the AICPA Professional Code of Conduct and applicable law, regulations, and professional standards. Sikich CPA LLC is a licensed CPA firm that provides audit and attest services to its clients. Sikich LLC has a contractual arrangement with Sikich CPA LLC under which Sikich LLC provides Sikich CPA LLC with professional and support personnel and other services to support Sikich CPA LLC's performance of its professional services, and Sikich CPA LLC shares certain client information with Sikich LLC with respect to the provision of such services.*

*Securities offered through Sikich Corporate Finance LLC, member FINRA/SIPC. Investment advisory services offered through Sikich Financial, an SEC Registered Investment Advisor.*



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