



CORPORATE DEVELOPMENT

BUILDING A
FUTURE-READY FIRM



THIS ISN'T DAVID & GOLIATH.

Your business is growing and you barely have the time to take a step back to evaluate your strategy. How do you find more capital to meet your exponential growth? What products or services are you considering offering to stand out from your competition?

Whether your company is bursting at the seams or you're looking to be more competitive in the field, Sikich has the resources to help you grow.

ONE-STEP AHEAD OF SERVICES

Dave Brockman, Sikich Partner

Formerly with Brockman, Coats, Gedelian & Co., Mid-west-based Certified Public Accounting Firm

"CPA firms often struggle to break free from a traditional mold, but Sikich and BCG saw the industry moving toward technology and took our entrepreneurial foundations to build tech practices. This offering, along with Sikich's expertise in international tax, human resources and additional consulting services allowed us to join forces, without compromising our own identity."



AN ENTREPRENEURIAL MINDSET.

We welcome your ideas. Many of our firm leaders have started or led businesses, and we encourage that entrepreneurial spirit. As a part of Sikich, partners-in-charge manage their own practices, while firm leadership provides important support.



ACCELERATE YOUR SUCCESS.

Sikich has extensive experience in acquisitions and is prepared to make this transition with you. Our vision is to build a first-class, future-ready professional services firm unlike any other, specializing in CPA, advisory and technology services. By syncing our resources with your talent and expertise, we can bring our vision to life.

AT YOUR FINGERTIPS

We'll remove the confusion and guesswork that comes with mergers and acquisitions. Your firm is involved every step of the way as we seamlessly integrate our firms into one. By combining our resources, we can work with each other to strategically grow the business and reach revenue and profitability goals.



TALENT RECRUITERS

Simplify the hiring and transition processes



FORMALIZED NEW EMPLOYEE ORIENTATIONS

Help team members get acclimated



OVER 600 COURSES

offered through Sikich University, many CPE eligible



C4C 2.0

A program designed to reward employees for referrals and new business opportunities



24/7 TECH SUPPORT



STRATEGIC MARKETING & BUSINESS DEVELOPMENT SUPPORT



RESOURCES TO GROW

Brad Lutgen, Sikich Partner

Formerly with 403 Labs,
Security and Compliance Firm

"At 403 Labs, we had seen tremendous growth and we were reaching a size where we needed to double down on infrastructure – everything from marketing and finance to HR and technology. We had to ask ourselves if and how we wanted to take on that kind of growth. The answer was resoundingly that we needed to join a firm that would bring more business maturity to our group. Sikich has allowed us to expand our growth and continue doing what we love – serving clients."

GET WHAT YOU EXPECT, **AND MORE**

PUTTING OUR PEOPLE AND CLIENTS FIRST

Mark Sobczak, Sikich Partner

Formerly with Kolb+Co., Milwaukee-based professional services firm

"When we looked at it, we decided we needed to be a future ready firm. Tech was paving the way for the professional services industry, so we had to be strategic and proactive with our growth. We were looking for a firm that collectively could bring more value to our clients and help us scale. Sikich has given our people the opportunity to grow and give clarity to their career paths; we have seen the benefit to our clients as they have utilized our expanded resources to grow their businesses and we have increased our ability to attract, train and retain quality people—something we have struggled to do prior to joining the Sikich team."

We bring a holistic perspective to the corporate development experience, ensuring your values blend across businesses and incorporate into all our major pillars. This is why we make a point to provide both partners and their employees with attractive benefits.



PARTNERS BENEFIT FROM:

- Return on capital
- Increased earnings due to growing revenue streams
- Partially funded partner retirement plan
- Time to do what they enjoy doing most
- No "Big Brother"
- A succession strategy
- Access to Sikich's strong capitalization
- Continued participation in the growth of the firm



ATTRACTIVE BENEFITS:

- Health, dental and vision insurance
- Life insurance
- Maternity/paternity leave
- 401(k) plans
- Health Savings Accounts (HSA)
- Flexible time off
- Paid holidays

...and more

AUDIT, ACCOUNTING & TAX

Assurance &
Accounting Services

Employee Benefits
Plan & Retirement
Plan Audits

Tax Compliance
& Planning

International & Expatriate
Tax



TECHNOLOGY

ERP & CRM Software
and Consulting

IT Services

Cloud & Hosting Services

IT Security Services

Technology Consulting
& Projects

Security & Compliance

Cybersecurity

ADVISORY

Forensic & Valuation
Services

General Business
Consulting

Human Capital
Management & Payroll

Insurance Services

Investment Banking

Marketing &
Communications

Regulatory, Quality &
Compliance

Retirement Services

Succession Planning

Supply Chain

Transaction Advisory

Wealth Management

Workforce Risk
Management

TOGETHER WE GROW FASTER

Mike Kean, *Sikich Partner*

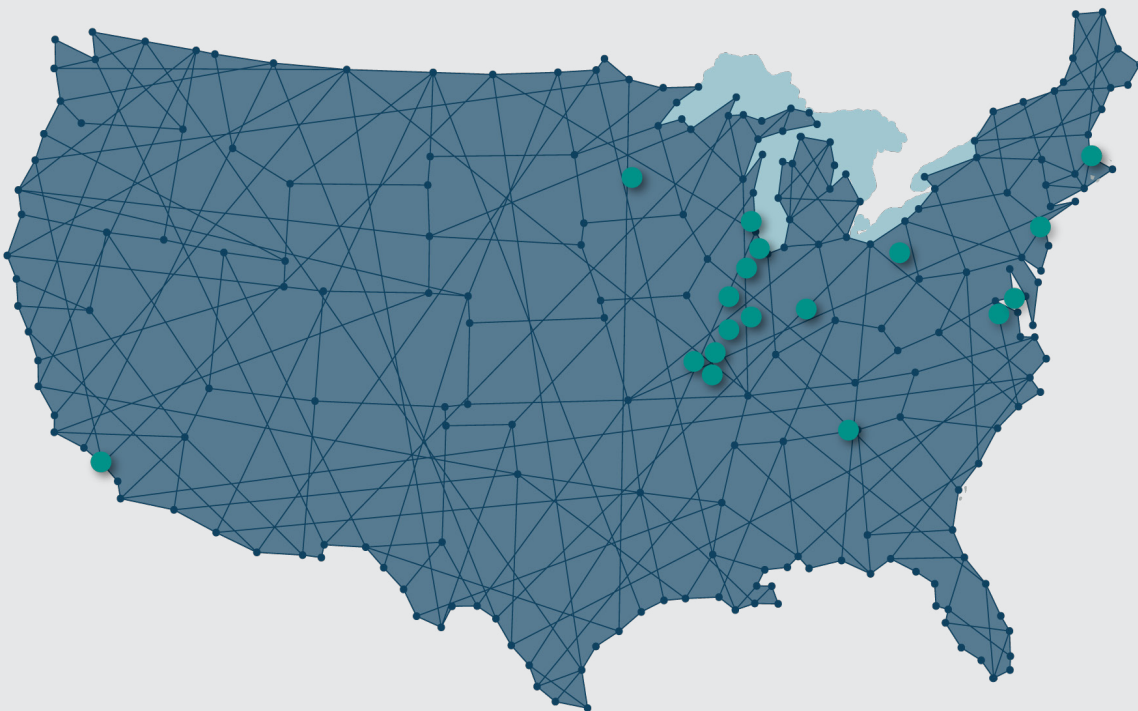
Formerly with Altico Advisors, Northeast-based ERP and CRM Technology Firm

"Culture, entrepreneurship or growth? We wanted a blend of all three and a firm that could move forward with us on our own timeframe. It certainly didn't happen in a day, and there was no pressure to rush us. We were diligent in our conversations to understand that the Sikich culture is client and employee focused. Day-to-day operations are similar to that of Altico, but from a cultural standpoint, we now have people who work hard to handle problems together, without compromising client service."

SERVING CLIENTS **COAST TO COAST**

● **SIKICH**® LOCATIONS

AKRON, OH	CHICAGO, IL	MILWAUKEE, WI	SPRINGFIELD, IL
ALEXANDRIA, VA	CROFTON, MD	MINNEAPOLIS, MN	ST. LOUIS, MO
BOSTON, MA	DECATUR, IL	NAPERVILLE, IL	WASHINGTON, MO
CHATTANOOGA, TN	INDIANAPOLIS, IN	PEORIA, IL	
	LOS ANGELES, CA	PRINCETON, NJ	



CORPORATE DEVELOPMENT **LEADERS**

Streamline your operations and focus on delivering excellent returns with Sikich.

Contact Sikich to learn more about joining forces with us.



CHRIS GEIER CEO

Christopher Geier is the CEO and managing partner responsible for leading the overall strategic and financial direction of the firm. He is also responsible for large mergers and acquisitions and is a member of the Executive Board. Chris' leadership experience includes more than 25 years as an advisor and C-level executive in both private and publicly-traded companies. Previously, Chris served as the Partner-in-Charge of Advisory Services and Sikich's investment banking team.

T: 630.566.8345
E: christopher.geier@sikich.com



KURT ESTES MANAGING DIRECTOR

Kurt Estes is responsible for Corporate Development for Sikich as a whole. He has over 20 years of transaction experience and also conducted or managed over 50 venture capital transactions covering all stages of a startup's life. He negotiated asset buyouts, recapitalizations, strategic partnerships and more. Kurt also leads the firm's Investment Banking's Technology and Technology Services Practice.

Securities offered through Sikich Corporate Finance LLC, member FINRA/SIPC.

T: 312.648.6665
E: kurt.estes@sikich.com

ABOUT SIKICH

Sikich LLP, a leading professional services firm specializing in accounting, technology, investment banking* and advisory services**, has more than 1,000 employees throughout the country. Founded in 1982, Sikich now ranks within the country's top 30 largest Certified Public Accounting firms and is among the top one percent of all enterprise resource planning solution partners in the world. From corporations and not-for-profits to state and local governments, we help our clients reach their long-term, strategic goals through a unique formula of products and services.

**Securities offered through Sikich Corporate Finance LLC, member FINRA/SIPC.*

***Investment advisory services offered through Sikich Financial, an SEC Registered Investment Advisor.*

877.279.1900 | **SIKICH.COM**

