Delta Systems is a manufacturer and supplier of components for the outdoor power equipment industry. Among Delta Systems’ largest customers are some Fortune 50 companies. Clearly, there is no room for this organization to be anything other than on the top of their game. They have many clients depending on them.

Mike Jeziorski, Senior Vice President and Chief Financial Officer for Delta Systems, is responsible for finance, HR, and information technology. Their path to Sikich began about 15 years ago when they were a client of BCG & Company, later acquired by Sikich. When the organization returned to Sikich for their assurance and tax work, the assurance team began to talk about the IT services that Sikich offers as well.

THE NEED FOR STABLE INFRASTRUCTURE CONNECTS DELTA SYSTEMS TO SIKICH IT SERVICES

You would be hard pressed to find an organization that didn’t experience IT challenges at one point or another. For Delta Systems it was a challenge of inconsistent backups and an e-mail exchange that kept going down. Enduring a couple days without email was just not acceptable.

Jeziorski brought in Sikich who recommended they move to Office 365 right away. Delta Systems made the move to the cloud as quickly as possible and since that time have had no issues with email. “We have been very happy with Office 365, obviously, the e-mail piece of it, and we’re just starting to learn and understand the Teams application. We see a lot of value in it,” stated Jeziorski. Delta Systems has staff, like sales and project management, that plan to use Office 365 to enhance the ability to work remotely and engage with customers. They are also taking advantage of using newer versions of Excel and PowerPoint.

OFFICE 365 HELPS BRING A FRICTIONLESS WORK ENVIRONMENT

When the decision is made to bring in a new technology or solution, the hope of leadership is always for it to be well received. The optimal result is that colleagues see the value as they adapt to change and a positive return on investment (ROI) is achieved. How did Office 365 stack up at Delta Systems? Jeziorski shared, “We’re very early on into Office 365. We’re just starting to see some of the differences versus our old way of doing business. People can work remotely more often and more easily. Office 365 is helping make people’s jobs here a little bit more frictionless.”

Having Sikich partner with us on the implementation of Office 365 was very important because quite honestly we didn’t know where to begin, and we had a very lean staff to begin with. There was a combination of a lack of resources and a lack of expertise. We relied heavily on Sikich’s project management team. They held weekly meetings and updated us on the project status. Obviously, we had work to do on our end to get the implementation going, but Sikich provided a lot of guidance to help us get through the project and get Office 365 launched. There were a couple delays here and there, but that’s expected with any project. We could manage through it and get it launched. It’s been a great relationship.”

Mike Jeziorski, Senior Vice President and Chief Financial Officer
DELTA SYSTEMS